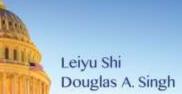
Chapter 6

Health Services Financing

Delivering Health Care in America



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Learning Objectives

- Role of health care financing and its impact
- Concept of insurance and general terminology
- Differentiate group insurance, self-insurance, individual health insurance, managed care, high-deductible, and Medigap plans
- Trends in employer-based health insurance
- Features of public insurance programs

Learning Objectives

- Various methods of reimbursement and trends
- National health care and personal health care expenditures and trends
- Effects of ACA on financing and insurance
- Current directions and issues in health care financing

Introduction

- Complexity of financing in the U.S.
 - Public and private financing play roles.
 - Insurance overlap is common.
 - Insurance financing shared between employer and employee.
 - ACA attempted to facilitate insurance purchase.

Role and Scope of Health Services Financing

- Financing pays health insurance premiums.
- Charity plays a noteworthy role for uninsured.
- Insurance increases demand for health care.
- Insurance lowers out-of-pocket costs.
 - Patients consume more.
 - Leads to higher utilization or moral hazard.

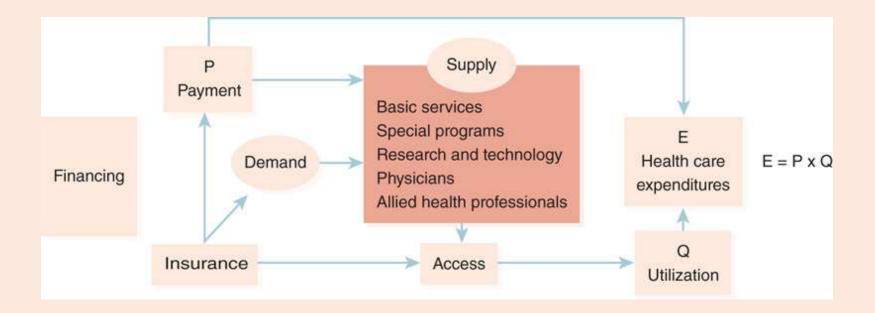
Role and Scope of Health Services Financing

- Financing influences on supply-side factors.
- New models of organization may form.
- Demand-side factors.
- Financing influences the supply and distribution of health professionals.
- Resource-based relative value scale (RBRVS).

Financing and Cost Control

- Insurance extension to uninsured increases health care expenditures (E).
- Insurance with payment (price = P) influences supply.
- Insurance and supply of services determine access and service utilization (quantity of services consumed = Q).
- $E = P \times Q$

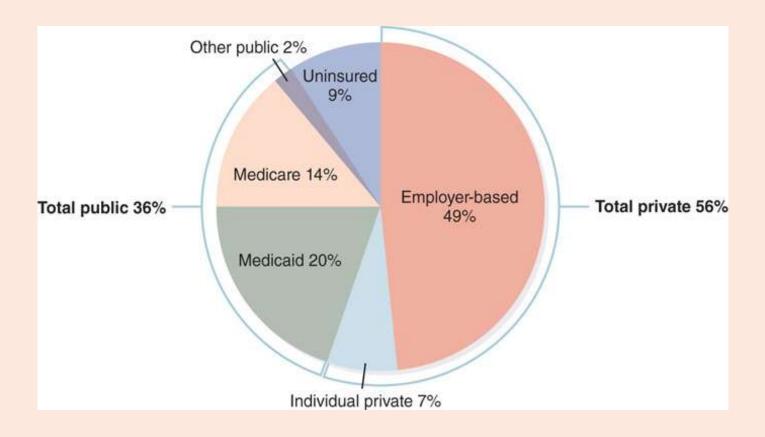
Figure 6-1: Influence of financing on the delivery of health services.



Insurance Function

- Four fundamental principles
 - Risk is unpredictable for the insured.
 - Risk can be predicted with a reasonable accuracy.
 - Insurance mechanism transfers risk from the individual to the group.
 - Members of insured group share losses.

Figure 6-2: Health insurance status of the total U.S. population, 2015.



Data from Kaiser Family Foundation. 2017. Health insurance coverage of the total population. Timeframe: 2015. Available at: http://kff.org/other/state-indicator/total-population/?currentTimeframe=0. Accessed January 2017.

Private Health Insurance

- Private health insurance is also called "voluntary health insurance."
- Most private health insurance is employment based.
 - Workers are not mandated to buy it.
- Many businesses are self-insured.

Basic Health Insurance Terminology

- Premiums
- Risk rating
 - Experience and community ratings
- Cost sharing
 - Deductible
 - Copayment
 - Coinsurance
- Covered services or benefits

Types of Private Insurance

- Group insurance
- Self-insurance
- Individual private health insurance
- Managed care organizations (MCOs)
 - Health maintenance organizations (HMOs)
 - Preferred provider organizations (PPOs)

Types of Private Insurance

- High-deductible health plans and savings options
- Short-term stop-gap coverage
 - Consolidated Omnibus Budget Reconciliation Act (COBRA)
- Medigap
 - Does not cover extended long-term care, vision, dental, hearing aids, or private nursing
- Trends in private health insurance

Trends in Employment-Based Health Insurance

- Play-or-pay mandate
- Premium costs in employment-based plans
- Trends in utilization costs: cost sharing
 - ACA limits out-of-pocket cost sharing
 - Deductibles and copayments/coinsurance

Table 6-1: Trends in Employment-Based Health Insurance, Selected Years

| | Workforce Size | 2005 | 2010 | 2015 | 2016 |
|--|----------------|------|------|------|------|
| Percentage of | 3–9 workers | 47 | 59 | 47 | 46 |
| employers offering health insurance | 10–24 workers | 72 | 76 | 63 | 61 |
| | 25–49 workers | 87 | 92 | 82 | 80 |
| | ≥ 200 workers | 97 | 99 | 98 | 98 |
| Percentage of covered workers | 3–24 workers | 41 | 44 | 35 | 32 |
| covered workers | 25–49 workers | 55 | 59 | 49 | 47 |
| | ≥ 200 workers | 66 | 63 | 63 | 61 |

Data from Kaiser Family Foundation and Health Research and Educational Trust (Kaiser/HRET). 2016. Employer health benefits: 2016 annual survey. Menlo Park, CA: Author.

Private Coverage and Cost Under the Affordable Care Act (1 of 2)

- Six main ACA provisions
 - Insurers mandated to enroll young adults until age 26 under parents' plans
 - 2. Illegal to charge more or refuse coverage for preexisting conditions
 - 3. All health plans had to include certain "essential health benefits".
 - 4. Fee on insurers for the privilege of selling plans through the exchanges

Private Coverage and Cost Under the Affordable Care Act (2 of 2)

- Six main ACA provisions (continued)
 - 5. Medical loss ratio (MLR)
 - 6. Legal U.S. residents required to have health insurance, or else pay a penalty tax
- Deductibles at often-unaffordable levels
- Some large insurers left ACA exchanges

Public Health Insurance

- Public financing supports programs benefiting certain categories of people.
 - Medicare for elderly and disabled individuals
 - Medicaid for the indigent
 - Department of Defense programs for active service members and their families
 - Department of Veterans Affairs (VA) health care for military veterans

Medicare

- Title 18 of Social Security Act benefits
 - 1. Those 65 years old or older
 - 2. Disabled who are entitled to Social Security
 - 3. Those with end-stage renal disease
- Part A: Hospital Insurance

Medicare (2 of 2)

- Part B: Supplementary Medical Insurance
- Part C: Medicare Advantage
- Part D: Prescription Drug Coverage
- Medicare financing and spending for services
- Medicare trust funds

Medicaid (1 of 2)

- Title 19 of Social Security Act
- Finances health care for the indigent
- Almost entirely a taxpayer-financed program
- Means-tested program
 - Eligibility depends on financial resources

Medicaid (2 of 2)

- Rules for Medicaid eligibility
- Dual-eligible beneficiaries
- Medicaid experiences under the ACA
- Issues with Medicaid
- Medicaid enrollment and spending

Children's Health Insurance Program (CHIP)

- Title 21 of Social Security Act.
- Federal block grants to states.
- Covers children up to age 19.
- No federal income threshold.
- States cover children in families with incomes up to 200% of the FPL.

Health Care for the Military

- U.S. Department of Defense
 - Known as the Military Health System.
 - For active duty and retirees, dependents, survivors, and former spouses.
 - Each branch operates its own medical facilities.
 - TRICARE is the insurance arm.

Veterans Health Administration (VHA)

- Largest integrated U.S. health system
- Cost control through global budgets
- 23 geographically distributed Veterans Integrated Service Networks (VISNs)
- Civilian Health and Medical Program of the Department of Veterans Affairs (CHAMPVA)

Covers dependents of disabled veterans

Indian Health Service (IHS)

- Comprehensive care to members of federally recognized tribes and their descendants
- American Indian and Alaska Native (AIAN)
- Facilities include
 - Hospitals and health centers
 - School centers
 - Health stations and Alaska village clinics

Payment Function

- Third-party payers
 - Insurance companies, managed care organizations, Blue Cross/Blue Shield, government
- Payment function has two facets
 - 1. Determine methods and amounts of reimbursement in advance of the delivery
 - 2. Actual payment after services rendered

Payment Function

- Fee for service
- Bundled payments
- Resource-based relative value scale
- Value-based reimbursement
- Managed care approaches
- Cost-plus reimbursement

Payment Function

(3 of 3)

- Prospective reimbursement
 - Diagnosis-related groups
 - Psychiatric DRG-based payment
 - LTC hospital payment system
 - Outpatient prospective payment system
 - Case-mix methods
 - Home health resource groups
- Disbursement of funds

National Health Care Expenditures

- National health expenditures (NHE)
 - \$3.2 trillion
 - Average per-capita spending of \$9,990 per American
- NHE represented 17.8% of the U.S. gross domestic product (GDP)

Table 6-4: U.S. National Health Expenditures in Selected Years

| Year | Amount (in Billions) | Percentage of GDP | Amount per Capita |
|------------------|----------------------|-------------------|-------------------|
| 1960 | \$27.2 | 5.0 | \$146 |
| 1970 | 74.6 | 6.9 | 355 |
| 1980 | 255.3 | 8.9 | 1,108 |
| 1990 | 721.4 | 12.1 | 2,843 |
| 2000 | 1,369.7 | 13.3 | 4,857 |
| 2010 | 2,596.4 | 17.4 | 8,404 |
| 2015 | 3,205.6 | 17.8 | 9,990 |
| 2020 (projected) | 4,198.3 | 18.7 | 12,490 |

Data from Centers for Medicare and Medicaid Services (CMS). 2016c. National health expenditure data: Historical. Available at: https://www.cms.gov /research-statistics-data-and-systems/statistics-trends-and-reports/nationalhealthexpenddata/nationalhealthaccountshistorical.html. Accessed January 2017.

National Health Care Expenditures

 Differences between national and personal health expenditures

Table 6-5 Percentage Distribution of U.S. National Health Expenditures, 2010 and 2015

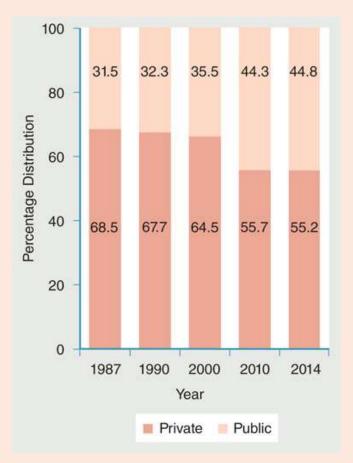
| | 2010 | 2015 |
|--|-----------|-----------|
| NHE | 100.0 | 100.0 |
| Personal health care | 84.5 | 84.8 |
| Hospital care | 31.7 | 32.3 |
| Physician and clinical services | 19.8 | 19.8 |
| Dental services | 4.0 | 3.7 |
| Nursing home care | 5.4 | 4.9 |
| Other professional services | 27 | 27 |
| Home health | 2.7 | 2.8 |
| Prescription drugs | 9,7 | 10.1 |
| Other personal health care | 5.0 | 5.1 |
| Other medical products | 3.5 | 3.4 |
| Government administration and net cost of private health insurance | 7.1 | 7,9 |
| Government public health activities | 2.9 | 2.5 |
| Investment | 5.5 | 4.8 |
| Noncommercial research | 1.9 | 1.5 |
| Structures and equipment | 3.6 | 3.4 |
| Total NHE (billions) | \$2,596.4 | \$3,205.6 |
| Personal health expenditures (billions) | \$2,194.6 | \$2,717.2 |

Data from Centers for Medicare and Medicaid Services (CMS). 2016c. National health expenditure data: Historical. Available at: https://www.cms.gov/research-statistics-data-and-systems/statistics-trends-and-reports/nationalhealthexpenddata/nationalhealthaccountshistorical.html. Accessed January 2017.

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Trends in Private and Public Expenditures

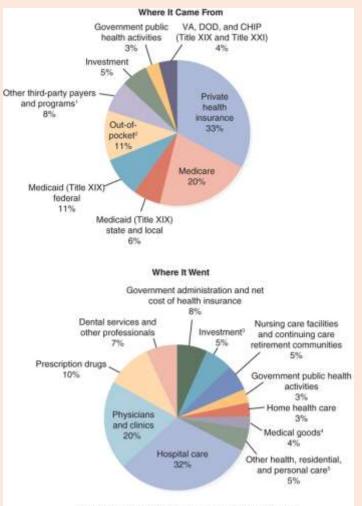
Figure 6-6 Proportional distribution of U.S. private and public shares of national health expenditures.



Data from National Center for Health Statistics (NCHS). 2016. Health, United States, 2015. Hyattsville, MD: U.S. Department of Health and Human Services. pp. 310–311.

The Nation's Health Care Dollar

Figure 6-7 The U.S. health dollar, 2015.



Total National Health Expenditures = \$3,205.6 Billion

Data from Centers for Medicare and Medicaid Services (CMS). 2016c. National health expenditure data: Historical. Available at: https://www.cms.gov/research-statisticsdataand-systems/statistics-trends-andreports/nationalhealthexpenddata/nationalhealthacco untshistorical.html. Accessed January 2017. See NHE Tables.

Current Directions and Issues

- Value and affordability
- Adverse selection
- Cost shifting
 - Mechanism to make up for revenue shortfalls
- Fraud and abuse
 - False Claims Act, Social Security Act, and the Anti-Kickback statute

Summary

- Financing determines
 - Who pays for health care services and for whom
 - Who produces which types of health care services
- Financing affects
 - Demand and supply sides of the health care equation